Clinical Rotation Coordination Fees

Mayo School of Health Sciences Team – Mayo Clinic

Effective July 1, 2012 – June 30, 2013
Mayo Clinic

• **Who Are We?**
  • Academic health center
  • Mayo’s three shields
    • Practice, Education & Research
  • Many clinic, hospital & reference lab sites
  • >58,000 employees

• **Mission Statement**
  • To inspire hope and contribute to health and well-being by providing the best care to every patient through integrated clinical practice, education and research
Mayo Clinic Perspectives

Academic

Clinical Rotation Sites

Employer/Business
Mayo Clinic

- College of Medicine
  - Mayo Graduate School
  - Mayo Medical School
  - Mayo School of Continuous Professional Development
  - Mayo School of Graduate Medical Education
  - Mayo School of Health Sciences
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- Mayo School of Health Sciences
  - 60 allied health professions
  - >1,500 students
- Tactical Plan
  - Quality/safety
  - Blended learning & assessment
  - Diversity
  - Interprofessional education
  - Research
  - Financial responsibility
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• **Program Classification**
  • Clinical Doctorate
  • Masters
  • Cooperative Degrees with other institutions
    • Clinical Rotations to Doctorate
    • 200+ academic affiliates
  • Diploma
  • Skills/Vocational Training
  • Professional Enhancement Courses
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- **Quality of Full Programs**
  - 85% employment rate in their field
  - 90% retention rate
  - 86% of programs with national board exams have 100% pass rates

- **> Clinical Rotations**
  - 900 students at Mayo Clinic sites
Clinical Rotation Definition

- Clinical programs in which students studying for a professional degree at other educational institutions are selected to take part of their clinical training at Mayo
- Generally weeks to months in duration
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- Clinical Rotation Coordination Fee
  - Objective
    - Seek compensation from affiliates for the educational experiences provided by Mayo Clinic
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- Clinical Rotation Coordination Fees
  - Standard methodology has been defined
  - Effective 2012-2013 (July 1 – Jun 30)
  - Fees will be based upon length of rotation
  - Variances/waivers are carefully considered
  - Incremental implementation over multiple years with notice to individual academic affiliates as implemented
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• Clinical Rotation Coordination Fee
  • Standard methodology for fee
    • Managed by the Mayo School of Health Sciences Education Committee
  • Set fee structure each year
  • Review variances & waivers annually
  • Charge affiliate academic institutions
    • Affiliate absorbs fee or
    • Affiliate adds fee to student charges
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- Clinical Rotation Coordination Fee
  - Waiver Justification
    - Service component exists within rotation in addition to the educational merit of the rotation
    - Recruitment, high demand field
    - Affiliate provides preceptors
    - Affiliate provides other educational services
    - Regional competition for students
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• **Clinical Rotation Coordination Fee for 2012/13**
  - Total Clinical Rotation Programs
    • 55
  - Standard Rate
    • 6  (9 committed for 2013/14)
  - Variances
    • 8
  - Waivers
    • 41
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- **Clinical Rotation Costs:**
  - Components of clinical rotation costs
    - Preceptor and clinical costs
      - Clinical rotation coordination fees do not cover any of these costs
    - Administrative costs
      - Clinical rotation coordination fees seek to partially cover administrative costs
  - Net cost of clinical education is born by clinical departments
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• Administrative Costs for Students
  • Affiliation agreement
  • Application & tracking
  • Background check (administration)
  • Immunizations/drug screens
  • Access to Mayo resources (EMR, facilities, etc.)
  • Orientation
    • Mayo Clinic/policies/HIPAA
    • Electronic medical record training
    • Badge, parking tag & building access
  • Exit processing
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• Tuition/Education Delivery Comparison
  • Current state
    • School collects tuition from students
    • Mayo Clinic provides educational experience
  • Future state
    • School collects tuition from students
    • School shares a minimal portion of the tuition to help cover Mayo Clinic’s administrative cost of educating the student
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- Challenges in Providing Clinical Rotations
  - Clinical rotation capacity
    - Sites
    - Preceptors
  - Competition with all types of students
    - Medical school, residency, fellowships
    - Allied health
  - Regional Differences (ex: #of hospitals in area)
  - Cost to Educate
Opportunities to Impact Clinical Rotation Costs

- Clinical rotation sites (to expand capacity)
- Competency based rotations (to expand capacity)
- Interprofessional education (to increase flexibility and promote teamwork)
- Simulation (to better prepare students)
- Blended learning (to better prepare students)
- Education & recognition for clinical preceptors (to better prepare preceptors and show appreciation)
- Human Resource partnerships (to understand employment needs)
- Accreditation (to increase flexibility/options)
The glory of medicine is that it is constantly moving forward, that there is always more to learn.

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